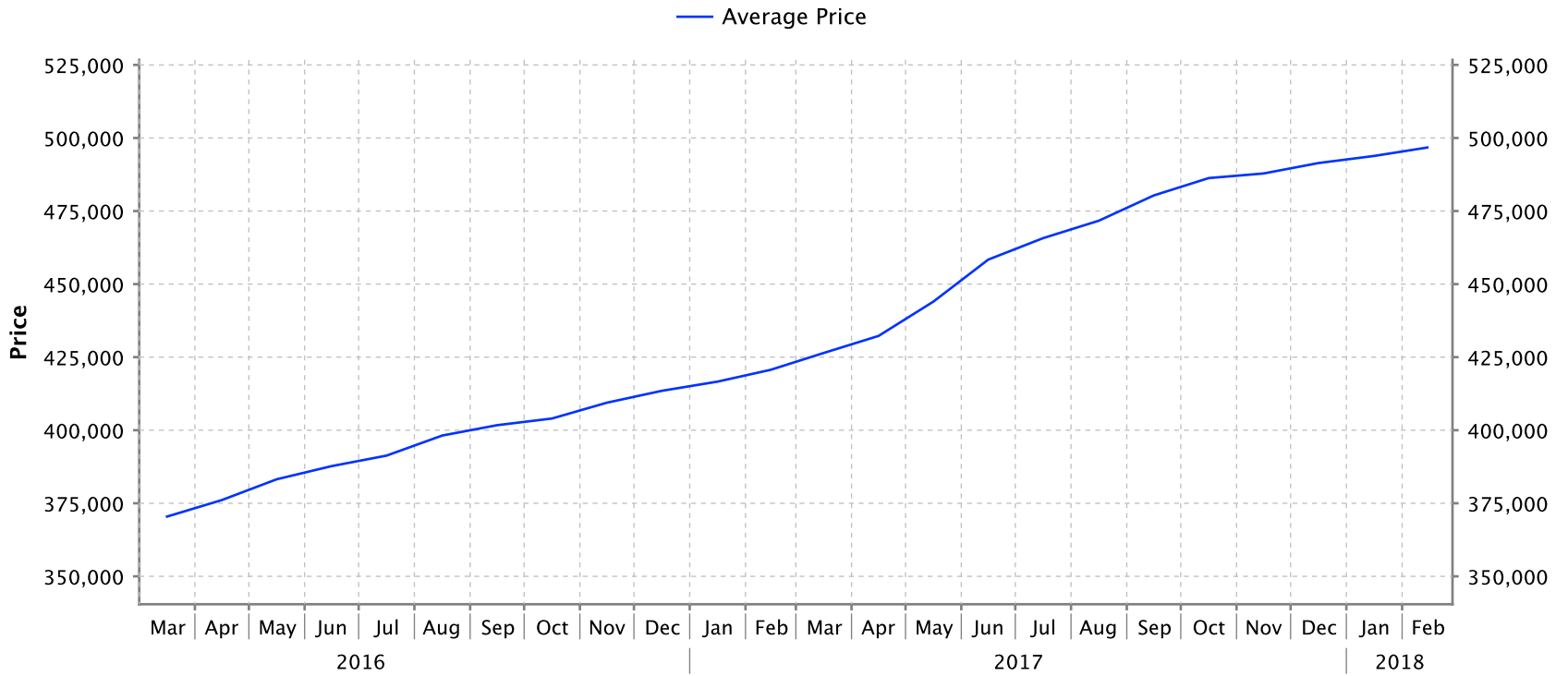




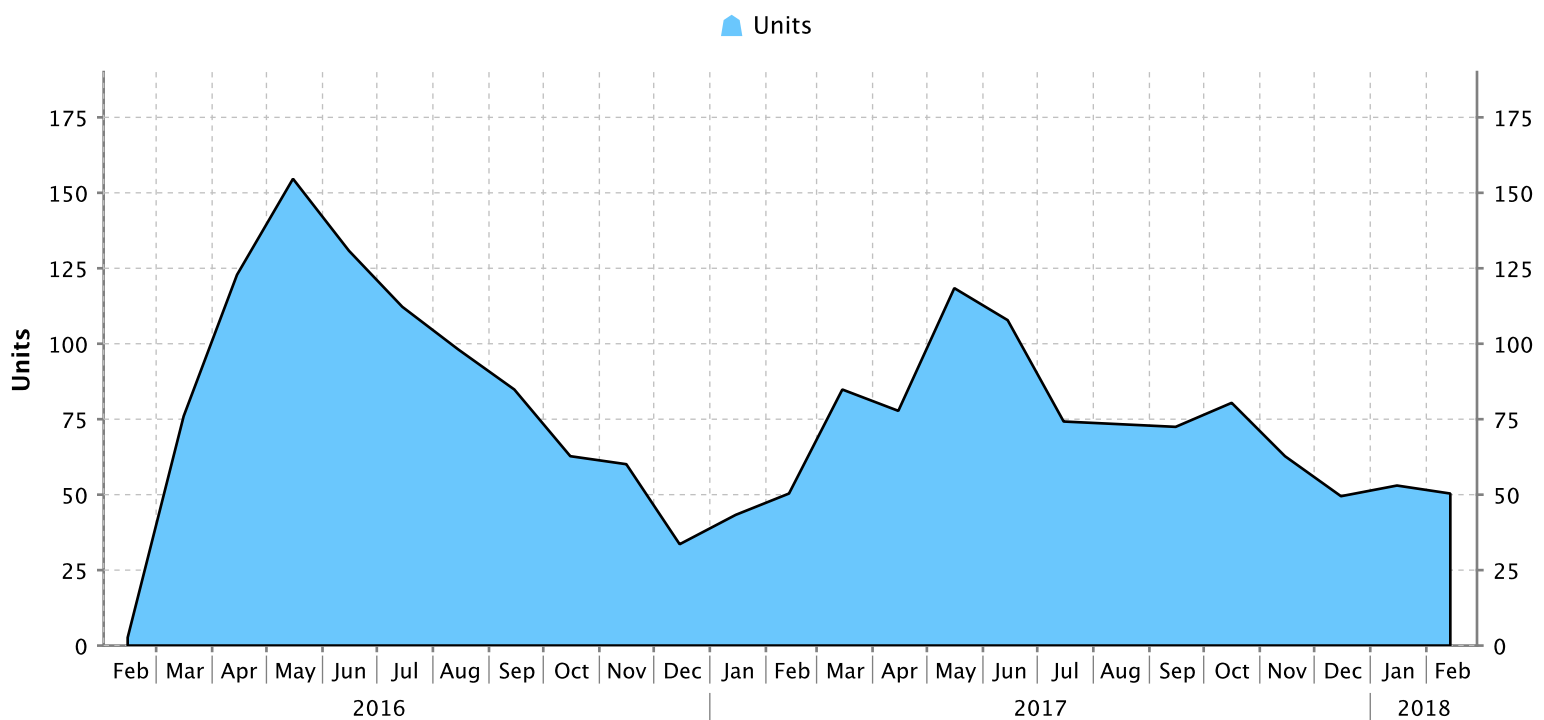
Comox Valley as at February 28, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold





BRYCE HANSEN TEAM
Personal Real Estate Corporation

Ph: 250-218-6545

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	7	0%	66	92	-28%
Units Reported Sold	2	4	-50%	54	70	-23%
Sell/List Ratio	29%	57%		82%	76%	
Reported Sales Dollars	\$370,000	\$772,000	-52%	\$13,290,685	\$12,962,612	3%
Average Sell Price / Unit	\$185,000	\$193,000	-4%	\$246,124	\$185,180	33%
Median Sell Price	\$285,000			\$215,000		
Sell Price / List Price	92%	92%		94%	96%	
Days to Sell	113	122	-7%	204	213	-4%
Active Listings	27	49				
Single Family						
Units Listed	72	75	-4%	1,136	1,146	-1%
Units Reported Sold	50	50	0%	899	1,024	-12%
Sell/List Ratio	69%	67%		79%	89%	
Reported Sales Dollars	\$25,957,125	\$23,368,150	11%	\$446,567,869	\$430,750,560	4%
Average Sell Price / Unit	\$519,142	\$467,363	11%	\$496,738	\$420,655	18%
Median Sell Price	\$490,000			\$472,000		
Sell Price / List Price	98%	97%		98%	97%	
Days to Sell	44	36	21%	36	48	-25%
Active Listings	143	148				
Condos (Apt)						
Units Listed	24	25	-4%	390	268	46%
Units Reported Sold	17	16	6%	351	213	65%
Sell/List Ratio	71%	64%		90%	79%	
Reported Sales Dollars	\$4,303,600	\$3,475,000	24%	\$82,913,654	\$47,791,300	73%
Average Sell Price / Unit	\$253,153	\$217,188	17%	\$236,221	\$224,372	5%
Median Sell Price	\$239,900			\$210,000		
Sell Price / List Price	99%	96%		98%	96%	
Days to Sell	37	109	-66%	46	149	-69%
Active Listings	62	94				
Condos (Patio)						
Units Listed	8	9	-11%	90	92	-2%
Units Reported Sold	4	5	-20%	83	97	-14%
Sell/List Ratio	50%	56%		92%	105%	
Reported Sales Dollars	\$1,660,000	\$1,509,000	10%	\$31,334,600	\$30,286,050	3%
Average Sell Price / Unit	\$415,000	\$301,800	38%	\$377,525	\$312,227	21%
Median Sell Price	\$435,000			\$356,000		
Sell Price / List Price	99%	96%		99%	98%	
Days to Sell	4	28	-87%	24	42	-43%
Active Listings	7	10				
Condos (Twnhse)						
Units Listed	30	6	400%	192	127	51%
Units Reported Sold	10	8	25%	158	140	13%
Sell/List Ratio	33%	133%		82%	110%	
Reported Sales Dollars	\$3,096,700	\$1,924,600	61%	\$48,760,237	\$35,938,204	36%
Average Sell Price / Unit	\$309,670	\$240,575	29%	\$308,609	\$256,701	20%
Median Sell Price	\$295,800			\$315,000		
Sell Price / List Price	100%	98%		100%	99%	
Days to Sell	34	106	-67%	47	71	-34%
Active Listings	37	18				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.



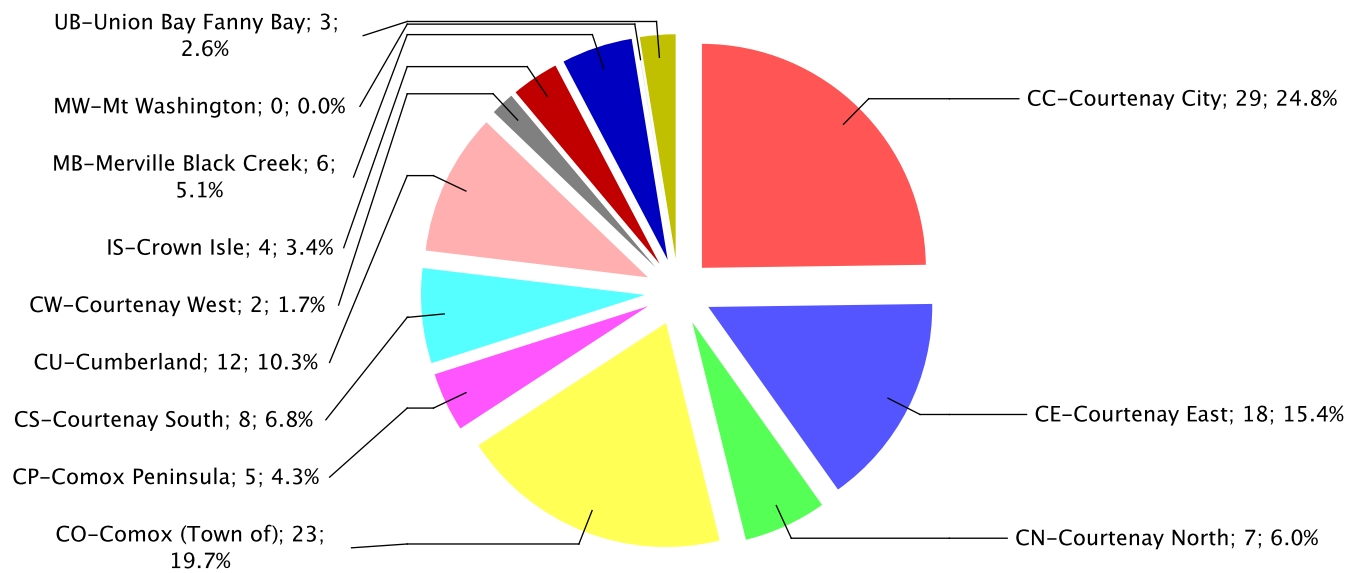
MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2018

Ph: 250-218-6545

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	1	2	3	7	4	4	6	2	0	0	0	0	29
CE-Courtenay East	0	0	0	0	0	2	1	3	8	2	2	0	0	0	18
CN-Courtenay North	0	0	0	0	0	0	2	2	0	1	0	1	1	0	7
CO-Comox (Town of)	0	0	0	1	0	0	7	5	7	0	3	0	0	0	23
CP-Comox Peninsula	0	0	0	0	0	1	1	0	1	0	0	0	0	2	5
CS-Courtenay South	0	0	0	1	0	0	0	0	2	2	1	0	1	1	8
CU-Cumberland	0	0	0	0	0	1	3	2	3	3	0	0	0	0	12
CW-Courtenay West	0	0	0	0	1	1	0	0	0	0	0	0	0	0	2
IS-Crown Isle	0	0	0	0	0	0	0	0	0	2	0	1	1	0	4
MB-Merville Black Creek	0	0	0	1	0	0	1	2	0	0	0	0	1	1	6
MW-Mt Washington	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UB-Union Bay Fanny Bay	0	0	0	1	0	0	0	1	1	0	0	0	0	0	3
Zone 2 TOTALS	0	0	1	6	4	12	19	19	28	12	6	2	4	4	117

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2018 = 117