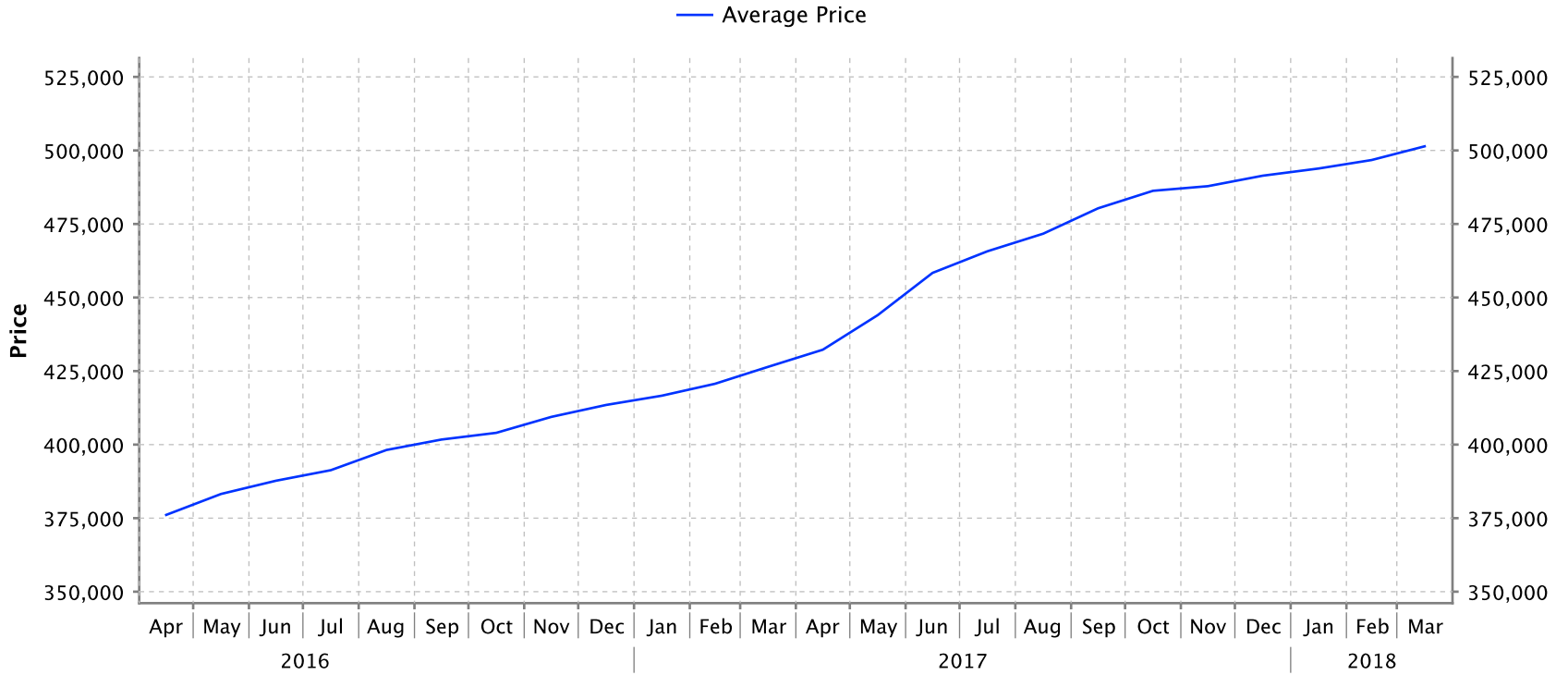




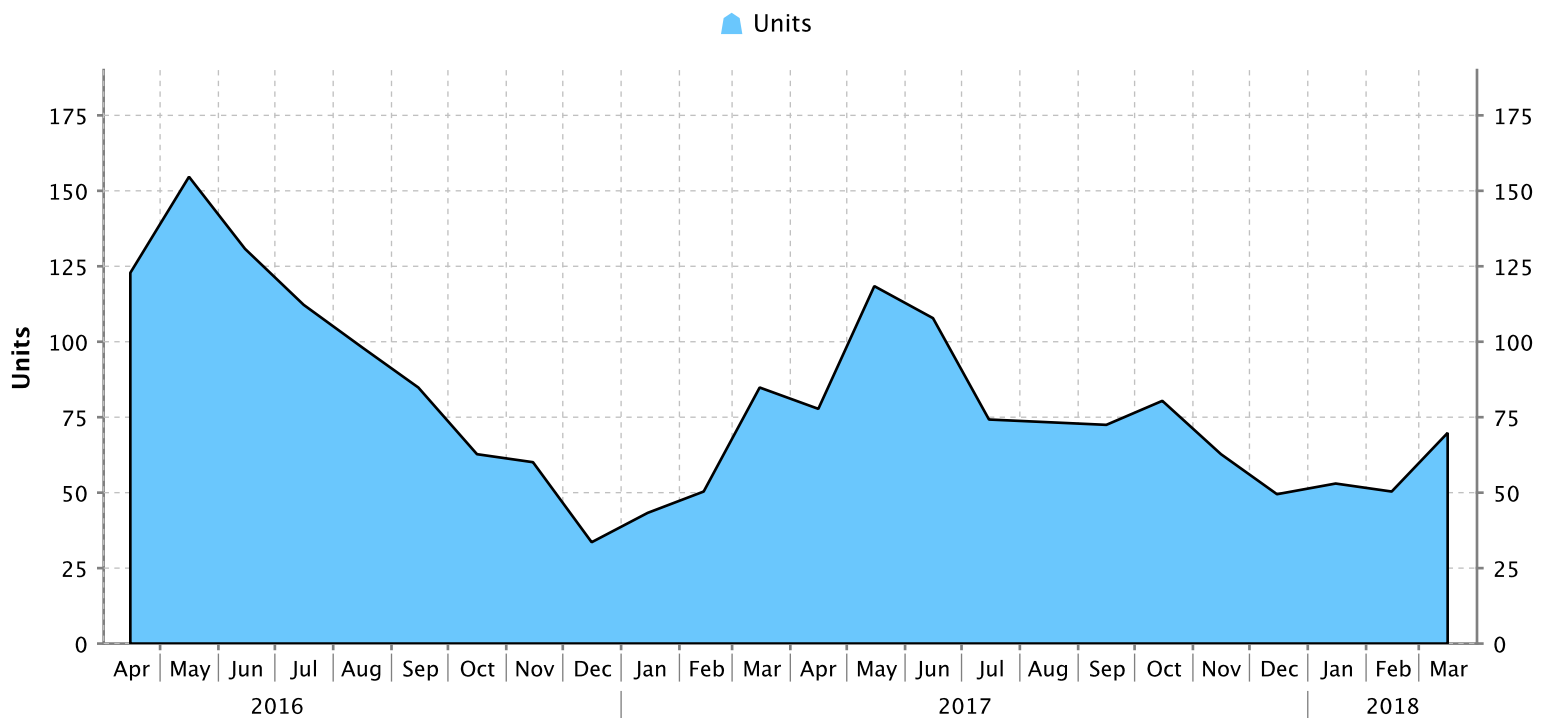
Comox Valley as at March 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold





BRYCE HANSEN TEAM
Personal Real Estate Corporation

Ph: (250) 218-6545

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	7	-43%	63	80	-21%
Units Reported Sold	4	7	-43%	51	71	-28%
Sell/List Ratio	100%	100%		81%	89%	
Reported Sales Dollars	\$867,499	\$2,684,695	-68%	\$11,473,489	\$14,584,407	-21%
Average Sell Price / Unit	\$216,875	\$383,528	-43%	\$224,970	\$205,414	10%
Median Sell Price	\$290,000			\$209,000		
Sell Price / List Price	87%	97%		93%	96%	
Days to Sell	126	207	-39%	198	211	-6%
Active Listings	27	45				
Single Family						
Units Listed	106	109	-3%	1,133	1,121	1%
Units Reported Sold	69	84	-18%	884	1,032	-14%
Sell/List Ratio	65%	77%		78%	92%	
Reported Sales Dollars	\$35,895,020	\$39,224,914	-8%	\$443,237,975	\$440,069,994	1%
Average Sell Price / Unit	\$520,218	\$466,963	11%	\$501,400	\$426,424	18%
Median Sell Price	\$499,900			\$477,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	38	47	-20%	35	47	-26%
Active Listings	172	168				
Condos (Apt)						
Units Listed	29	32	-9%	387	274	41%
Units Reported Sold	25	32	-22%	344	229	50%
Sell/List Ratio	86%	100%		89%	84%	
Reported Sales Dollars	\$6,102,700	\$7,111,415	-14%	\$81,904,939	\$52,580,815	56%
Average Sell Price / Unit	\$244,108	\$222,232	10%	\$238,096	\$229,611	4%
Median Sell Price	\$199,000			\$212,500		
Sell Price / List Price	98%	98%		98%	96%	
Days to Sell	53	21	151%	49	132	-63%
Active Listings	65	87				
Condos (Patio)						
Units Listed	5	10	-50%	85	91	-7%
Units Reported Sold	6	12	-50%	77	99	-22%
Sell/List Ratio	120%	120%		91%	109%	
Reported Sales Dollars	\$2,409,900	\$4,314,600	-44%	\$29,429,900	\$31,757,625	-7%
Average Sell Price / Unit	\$401,650	\$359,550	12%	\$382,206	\$320,784	19%
Median Sell Price	\$445,000			\$360,000		
Sell Price / List Price	95%	100%		98%	99%	
Days to Sell	36	8	346%	27	30	-11%
Active Listings	6	8				
Condos (Twnhse)						
Units Listed	30	14	114%	208	114	82%
Units Reported Sold	19	10	90%	166	133	25%
Sell/List Ratio	63%	71%		80%	117%	
Reported Sales Dollars	\$6,643,697	\$2,489,300	167%	\$52,571,666	\$33,667,170	56%
Average Sell Price / Unit	\$349,668	\$248,930	40%	\$316,697	\$253,137	25%
Median Sell Price	\$369,900			\$323,500		
Sell Price / List Price	100%	98%		100%	99%	
Days to Sell	5	18	-74%	44	62	-29%
Active Listings	45	22				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.



MLS® Single Family Sales Analysis

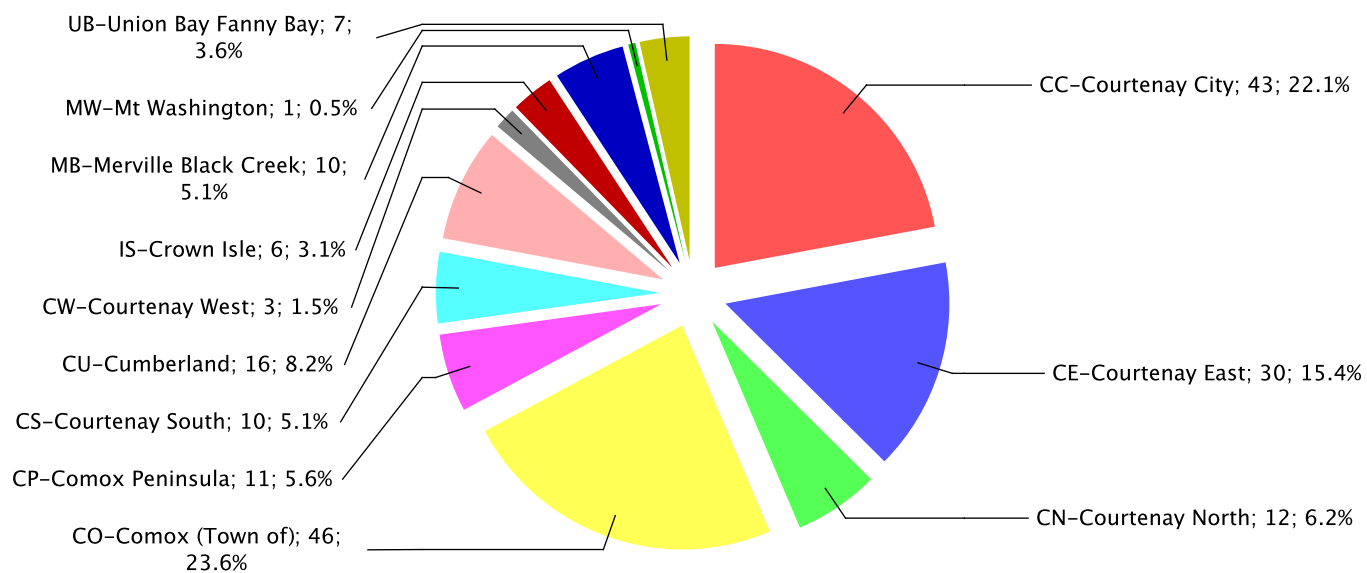
Unconditional Sales from January 1 to Mar 31, 2018

BRYCE HANSEN TEAM
Personal Real Estate Corporation

Ph: (250) 218-6545

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	2	4	11	5	6	10	3	0	0	0	0	43
CE-Courtenay East	0	0	1	0	1	2	2	4	15	3	2	0	0	0	30
CN-Courtenay North	0	0	0	0	0	0	3	3	1	3	0	1	1	0	12
CO-Comox (Town of)	0	0	0	2	1	0	10	11	13	3	4	1	0	1	46
CP-Comox Peninsula	0	0	0	0	0	2	1	2	2	1	0	1	0	2	11
CS-Courtenay South	0	0	0	1	0	0	1	0	3	2	1	0	1	1	10
CU-Cumberland	0	0	0	0	0	1	3	4	4	4	0	0	0	0	16
CW-Courtenay West	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
IS-Crown Isle	0	0	0	0	0	0	0	0	0	2	0	2	1	1	6
MB-Merville Black Creek	0	0	0	1	0	0	2	4	1	0	0	0	1	1	10
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	0	0	1	0	0	3	1	2	0	0	0	0	0	7
Zone 2 TOTALS	0	0	3	8	7	18	30	35	51	21	7	5	4	6	195

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2018 = 195



1st Quarter 2018

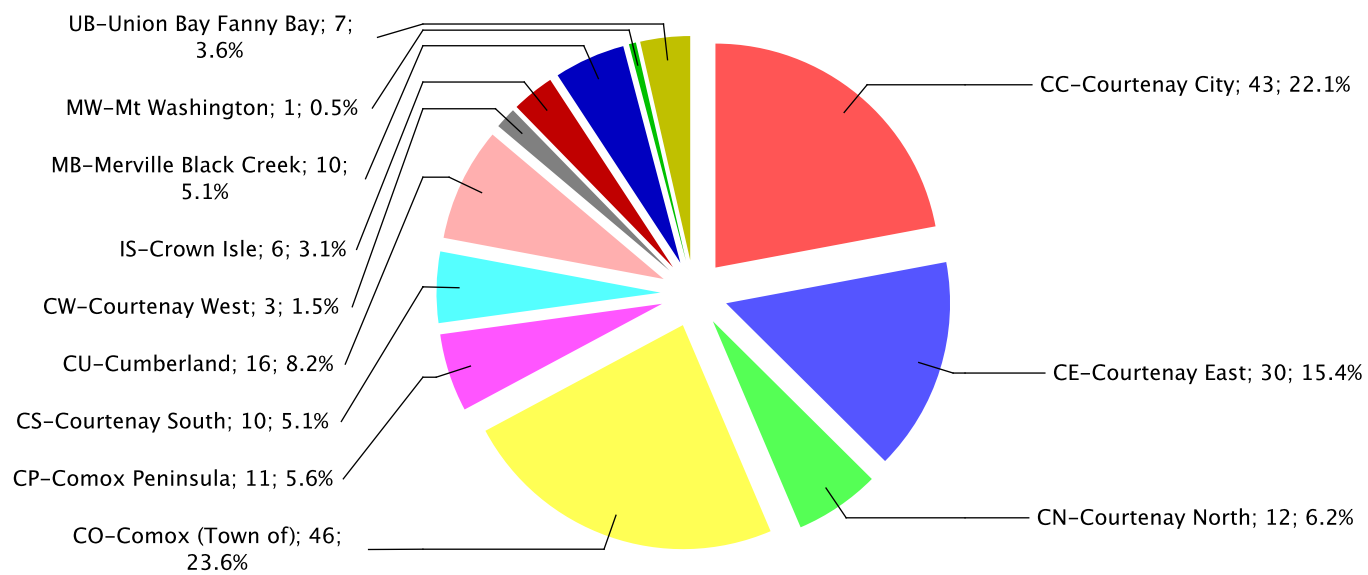
MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2018

Ph: (250) 218-6545

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	2	4	11	5	6	10	3	0	0	0	0	43
CE-Courtenay East	0	0	1	0	1	2	2	4	15	3	2	0	0	0	30
CN-Courtenay North	0	0	0	0	0	0	3	3	1	3	0	1	1	0	12
CO-Comox (Town of)	0	0	0	2	1	0	10	11	13	3	4	1	0	1	46
CP-Comox Peninsula	0	0	0	0	0	2	1	2	2	1	0	1	0	2	11
CS-Courtenay South	0	0	0	1	0	0	1	0	3	2	1	0	1	1	10
CU-Cumberland	0	0	0	0	0	1	3	4	4	4	0	0	0	0	16
CW-Courtenay West	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
IS-Crown Isle	0	0	0	0	0	0	0	0	0	2	0	2	1	1	6
MB-Merville Black Creek	0	0	0	1	0	0	2	4	1	0	0	0	1	1	10
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	0	0	1	0	0	3	1	2	0	0	0	0	0	7
Zone 2 TOTALS	0	0	3	8	7	18	30	35	51	21	7	5	4	6	195

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2018 = 195