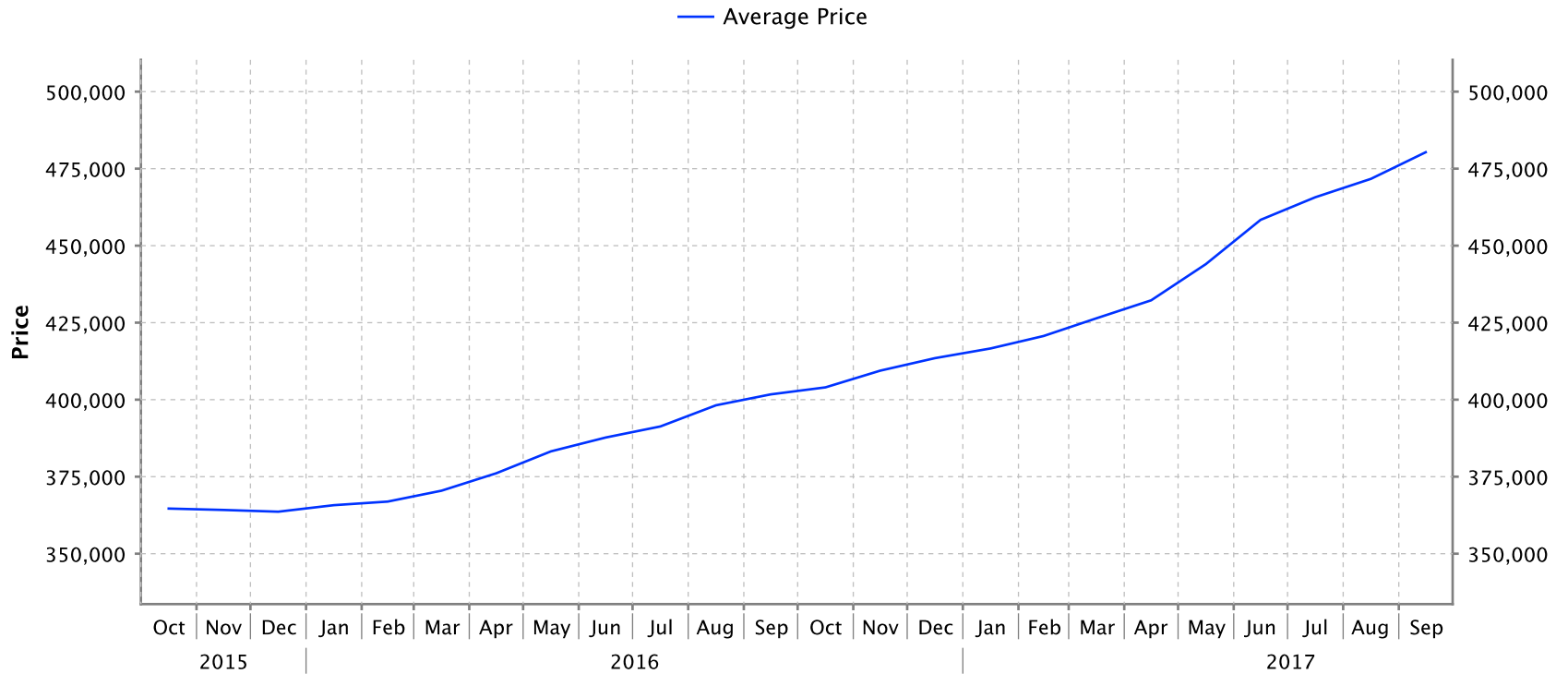




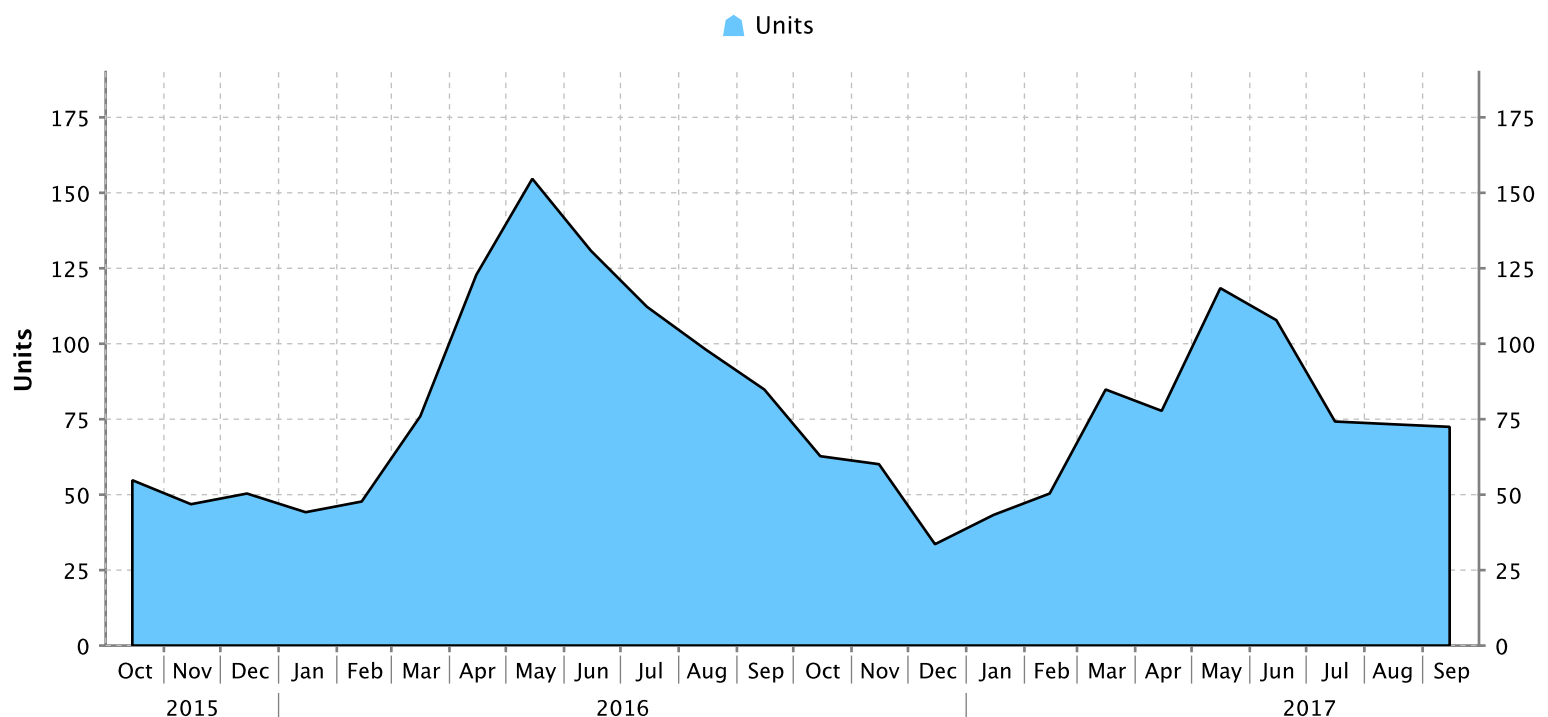
Comox Valley as at September 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold





BRYCE HANSEN TEAM
Personal Real Estate Corporation

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	7	5	40%	66	120	-45%
Units Reported Sold	2	3	-33%	50	73	-32%
Sell/List Ratio	29%	60%		76%	61%	
Reported Sales Dollars	\$440,000	\$525,000	-16%	\$11,628,370	\$12,989,087	-10%
Average Sell Price / Unit	\$220,000	\$175,000	26%	\$232,567	\$177,933	31%
Median Sell Price	\$231,000			\$188,000		
Sell Price / List Price	95%	95%		95%	94%	
Days to Sell	120	51	135%	153	206	-26%
Active Listings	30	55				
Single Family						
Units Listed	91	94	-3%	1,085	1,231	-12%
Units Reported Sold	72	84	-14%	853	1,017	-16%
Sell/List Ratio	79%	89%		79%	83%	
Reported Sales Dollars	\$36,936,637	\$35,234,282	5%	\$409,722,029	\$408,549,736	0%
Average Sell Price / Unit	\$513,009	\$419,456	22%	\$480,331	\$401,720	20%
Median Sell Price	\$487,000			\$459,900		
Sell Price / List Price	97%	98%		98%	97%	
Days to Sell	27	41	-33%	36	55	-35%
Active Listings	227	209				
Condos (Apt)						
Units Listed	26	27	-4%	359	270	33%
Units Reported Sold	38	20	90%	308	205	50%
Sell/List Ratio	146%	74%		86%	76%	
Reported Sales Dollars	\$7,682,900	\$5,164,300	49%	\$73,285,465	\$43,513,700	68%
Average Sell Price / Unit	\$202,182	\$258,215	-22%	\$237,940	\$212,262	12%
Median Sell Price	\$205,000			\$210,000		
Sell Price / List Price	98%	96%		97%	95%	
Days to Sell	31	155	-80%	69	154	-55%
Active Listings	91	116				
Condos (Patio)						
Units Listed	10	4	150%	96	92	4%
Units Reported Sold	8	11	-27%	82	97	-15%
Sell/List Ratio	80%	275%		85%	105%	
Reported Sales Dollars	\$2,818,000	\$3,629,300	-22%	\$29,248,725	\$28,698,475	2%
Average Sell Price / Unit	\$352,250	\$329,936	7%	\$356,692	\$295,861	21%
Median Sell Price	\$325,000			\$328,400		
Sell Price / List Price	97%	100%		99%	98%	
Days to Sell	30	19	55%	24	56	-58%
Active Listings	11	7				
Condos (Twnhse)						
Units Listed	8	11	-27%	173	155	12%
Units Reported Sold	21	8	162%	137	161	-15%
Sell/List Ratio	262%	73%		79%	104%	
Reported Sales Dollars	\$7,006,734	\$2,088,200	236%	\$40,468,487	\$41,186,100	-2%
Average Sell Price / Unit	\$333,654	\$261,025	28%	\$295,390	\$255,814	15%
Median Sell Price	\$335,296			\$287,411		
Sell Price / List Price	102%	100%		99%	99%	
Days to Sell	18	91	-80%	54	94	-42%
Active Listings	50	28				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.



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Personal Real Estate Corporation

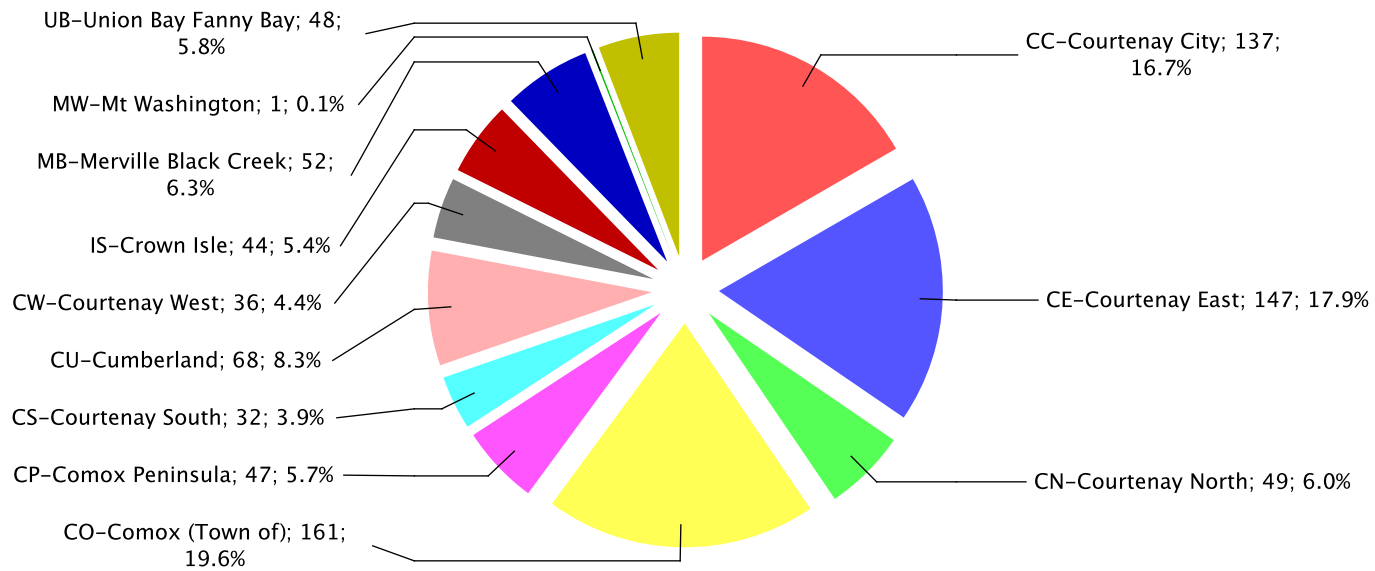
MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2017

Ph: (250) 702-6493

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	7	11	22	23	29	30	8	4	1	0	0	1	137
CE-Courtenay East	0	4	4	2	12	16	22	38	29	12	6	0	1	1	147
CN-Courtenay North	0	0	0	0	4	2	5	5	8	10	8	2	3	2	49
CO-Comox (Town of)	0	1	0	1	5	23	26	41	33	22	3	3	1	2	161
CP-Comox Peninsula	0	2	0	1	1	5	0	3	8	7	4	4	6	6	47
CS-Courtenay South	0	0	0	1	0	3	5	5	6	2	3	1	2	4	32
CU-Cumberland	1	1	1	0	6	5	18	13	17	5	1	0	0	0	68
CW-Courtenay West	1	0	0	2	3	5	5	3	7	5	1	2	0	2	36
IS-Crown Isle	0	0	0	0	0	0	0	1	11	22	4	4	2	0	44
MB-Merville Black Creek	0	0	1	3	2	4	8	2	10	6	8	0	5	3	52
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	4	1	4	6	3	6	7	8	4	1	2	2	0	48
Zone 2 TOTALS	2	13	14	25	61	90	124	148	145	99	40	18	22	21	822

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2017 = 822



BRYCE HANSEN TEAM
Personal Real Estate Corporation

3rd Quarter 2017

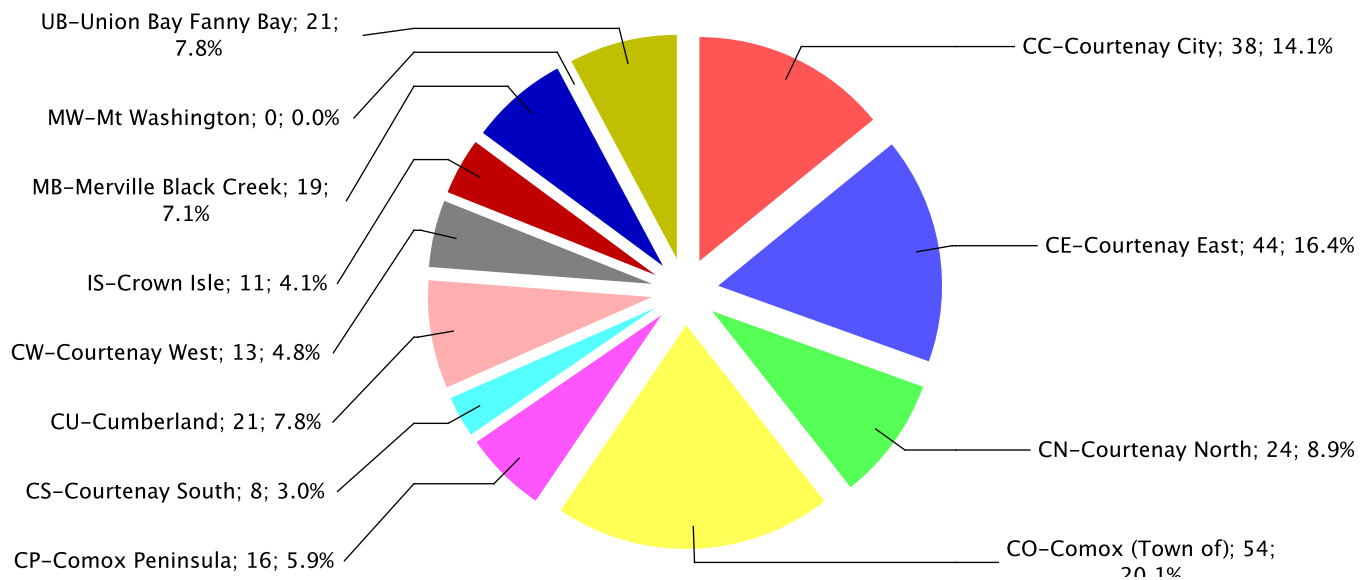
MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2017

Ph: (250) 702-6493

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	1	5	9	9	6	5	0	1	0	0	0	38
CE-Courtenay East	0	1	1	1	3	5	1	11	15	5	1	0	0	0	44
CN-Courtenay North	0	0	0	0	2	2	3	2	2	8	4	0	1	0	24
CO-Comox (Town of)	0	1	0	0	1	8	8	13	12	8	3	0	0	0	54
CP-Comox Peninsula	0	1	0	0	1	0	0	2	3	2	1	3	0	3	16
CS-Courtenay South	0	0	0	0	0	0	2	1	1	0	2	0	1	1	8
CU-Cumberland	0	0	0	0	2	2	8	3	5	1	0	0	0	0	21
CW-Courtenay West	0	0	0	0	1	1	3	1	3	0	1	1	0	2	13
IS-Crown Isle	0	0	0	0	0	0	0	1	2	5	0	2	1	0	11
MB-Merville Black Creek	0	0	0	1	0	2	3	1	2	2	5	0	2	1	19
MW-Mt Washington	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UB-Union Bay Fanny Bay	0	1	1	3	3	1	2	3	3	1	1	1	1	0	21
Zone 2 TOTALS	0	4	4	6	18	30	39	44	53	32	19	7	6	7	269

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2017 = 269