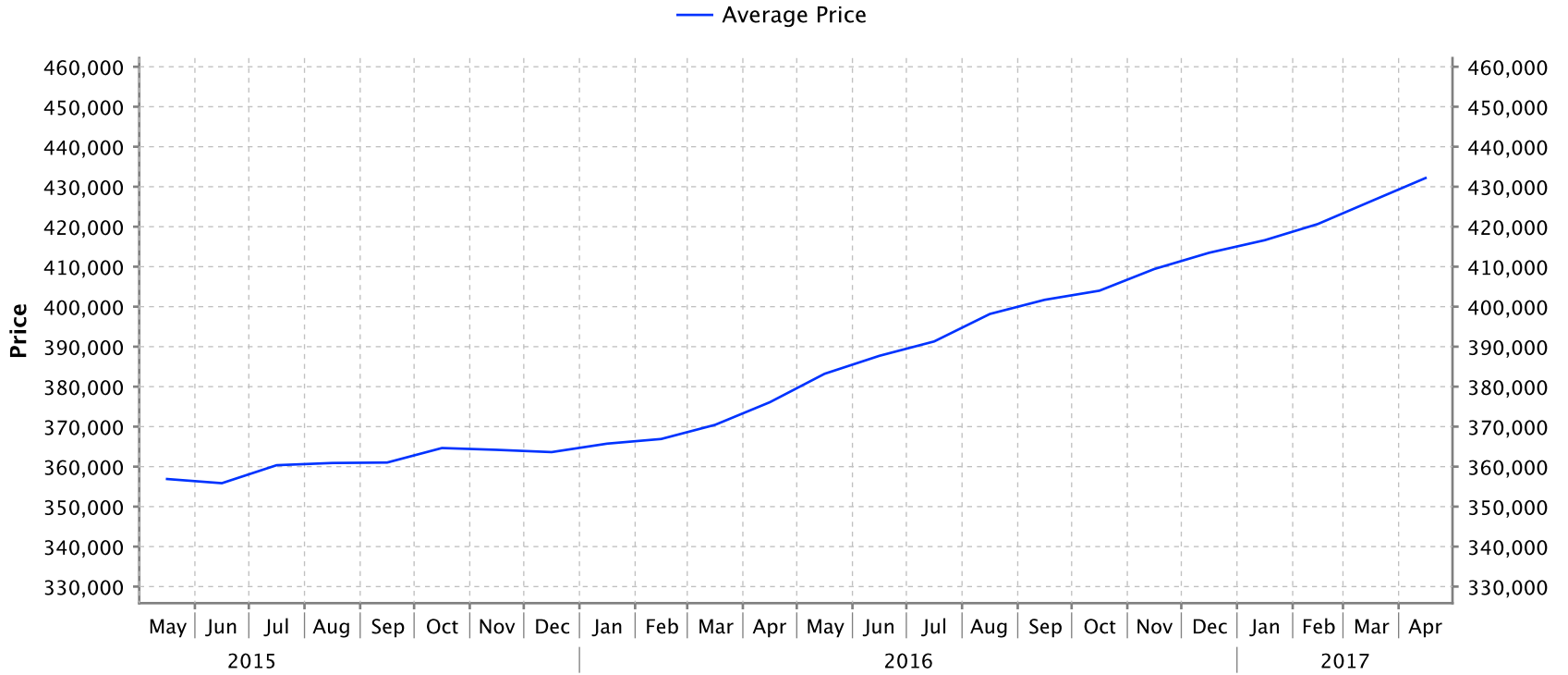




Comox Valley

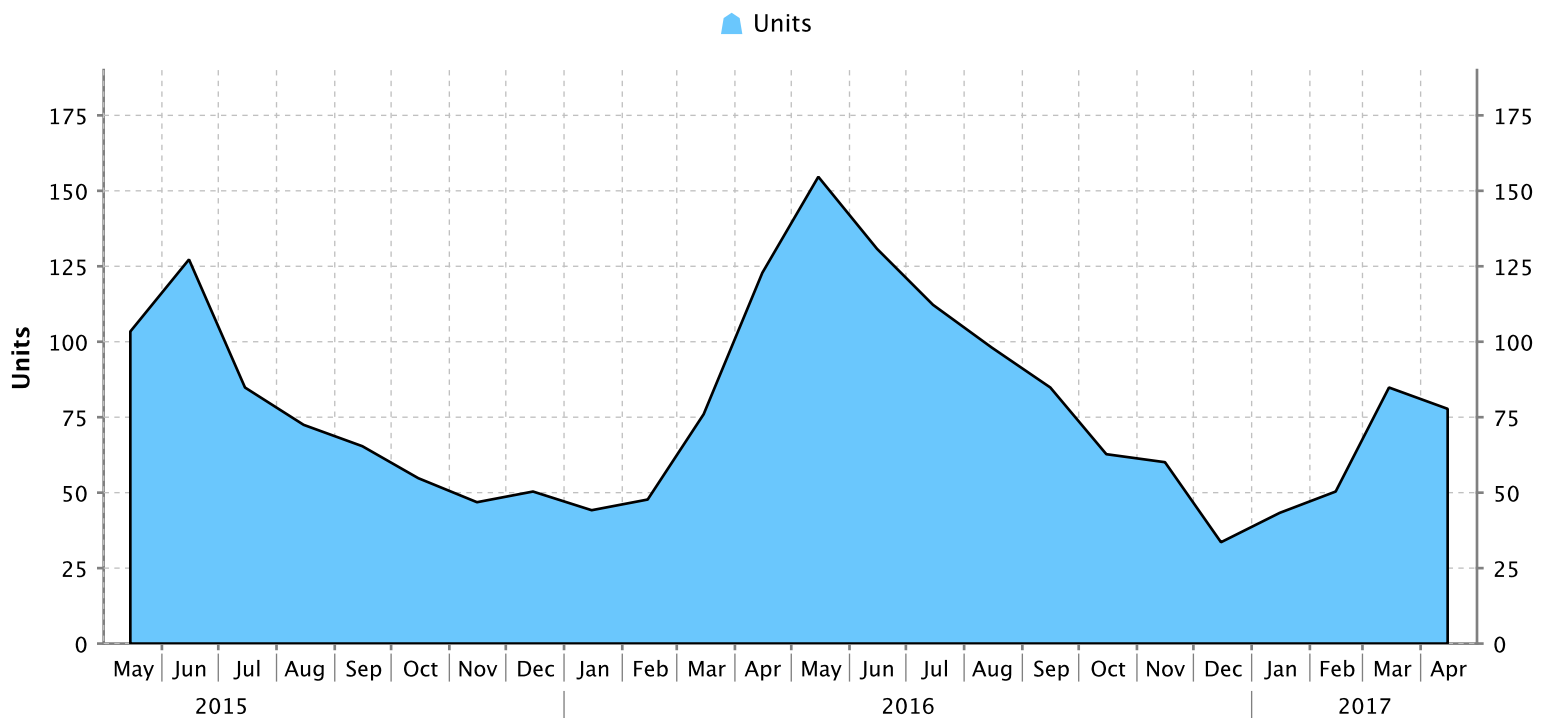
as at April 30, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold





BRYCE HANSEN TEAM
Personal Real Estate Corporation

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	3	100%	83	129	-36%
Units Reported Sold	1	7	-86%	66	57	16%
Sell/List Ratio	17%	233%		80%	44%	
Reported Sales Dollars	\$145,000	\$1,663,025	-91%	\$13,266,382	\$10,352,570	28%
Average Sell Price / Unit	\$145,000	\$237,575	-39%	\$201,006	\$181,624	11%
Median Sell Price	\$145,000			\$175,900		
Sell Price / List Price	91%	99%		95%	92%	
Days to Sell	45	308	-85%	195	229	-15%
Active Listings	45	97				
Single Family						
Units Listed	106	160	-34%	1,066	1,174	-9%
Units Reported Sold	77	122	-37%	987	890	11%
Sell/List Ratio	73%	76%		93%	76%	
Reported Sales Dollars	\$35,815,900	\$49,244,349	-27%	\$426,551,545	\$334,732,259	27%
Average Sell Price / Unit	\$465,142	\$403,642	15%	\$432,170	\$376,104	15%
Median Sell Price	\$447,500			\$415,250		
Sell Price / List Price	98%	98%		98%	96%	
Days to Sell	35	45	-23%	46	61	-24%
Active Listings	187	329				
Condos (Apt)						
Units Listed	32	25	28%	281	242	16%
Units Reported Sold	29	16	81%	242	162	49%
Sell/List Ratio	91%	64%		86%	67%	
Reported Sales Dollars	\$8,332,100	\$3,557,700	134%	\$57,355,215	\$29,118,425	97%
Average Sell Price / Unit	\$287,314	\$222,356	29%	\$237,005	\$179,743	32%
Median Sell Price	\$229,900			\$205,000		
Sell Price / List Price	99%	95%		97%	94%	
Days to Sell	40	161	-75%	119	148	-20%
Active Listings	83	127				
Condos (Patio)						
Units Listed	7	10	-30%	88	100	-12%
Units Reported Sold	5	15	-67%	89	113	-21%
Sell/List Ratio	71%	150%		101%	113%	
Reported Sales Dollars	\$1,726,600	\$4,538,500	-62%	\$28,945,725	\$32,388,715	-11%
Average Sell Price / Unit	\$345,320	\$302,567	14%	\$325,233	\$286,626	13%
Median Sell Price	\$331,000			\$299,900		
Sell Price / List Price	98%	98%		99%	96%	
Days to Sell	64	55	17%	28	78	-64%
Active Listings	9	18				
Condos (Twnhse)						
Units Listed	19	17	12%	116	193	-40%
Units Reported Sold	15	16	-6%	132	151	-13%
Sell/List Ratio	79%	94%		114%	78%	
Reported Sales Dollars	\$4,878,800	\$4,273,667	14%	\$34,272,303	\$37,581,084	-9%
Average Sell Price / Unit	\$325,253	\$267,104	22%	\$259,639	\$248,881	4%
Median Sell Price	\$316,500			\$245,000		
Sell Price / List Price	100%	100%		99%	98%	
Days to Sell	145	49	198%	73	95	-23%
Active Listings	25	55				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.



MLS® Single Family Sales Analysis

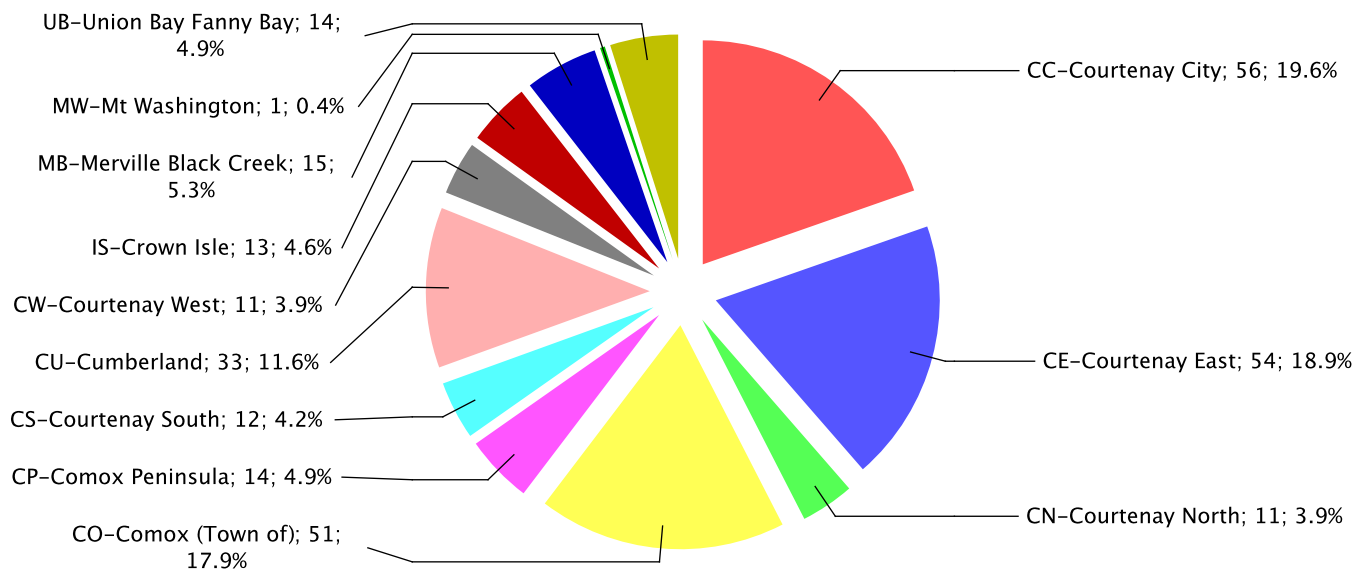
Unconditional Sales from January 1 to Apr 30, 2017

BRYCE HANSEN TEAM
Personal Real Estate Corporation

Ph: 250-702-6493

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	4	5	7	6	13	14	2	3	0	0	0	1	56
CE-Courtenay East	0	1	1	1	6	4	18	10	8	1	3	0	0	1	54
CN-Courtenay North	0	0	0	0	0	0	1	3	2	1	1	1	1	1	11
CO-Comox (Town of)	0	0	0	0	0	11	13	10	14	3	0	0	0	0	51
CP-Comox Peninsula	0	1	0	0	0	3	0	1	2	2	0	0	3	2	14
CS-Courtenay South	0	0	0	1	0	1	2	2	2	2	0	0	0	2	12
CU-Cumberland	1	1	1	0	3	2	7	8	7	2	1	0	0	0	33
CW-Courtenay West	0	0	0	2	1	1	0	1	2	3	0	1	0	0	11
IS-Crown Isle	0	0	0	0	0	0	0	0	4	9	0	0	0	0	13
MB-Merville Black Creek	0	0	1	1	2	0	3	0	3	1	1	0	2	1	15
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	3	0	1	2	1	3	1	3	0	0	0	0	0	14
Zone 2 TOTALS	1	7	7	11	21	30	60	50	49	27	6	2	6	8	285

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2017 = 285